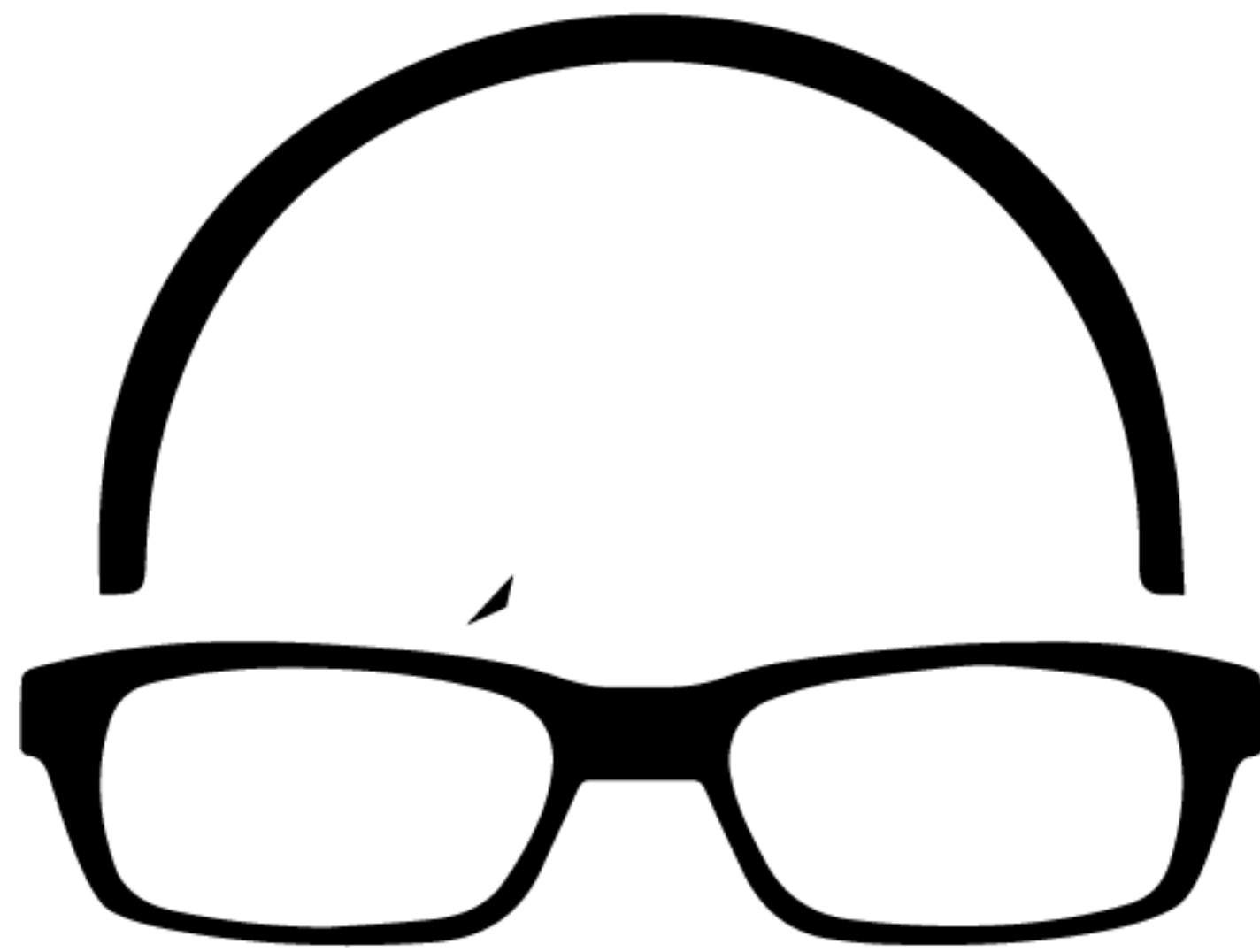


HI.



AaronUsiskin.com

USGA[®]

U.S. OPEN CREATIVE CONCEPTS

HERE'S WHAT WE'RE GOING TO COVER TODAY



HERE'S WHAT WE'RE GOING TO COVER TODAY

THE ASK
OUR APPROACH
CONCEPT A: THE STORYLINE
CONCEPT B: THE EXPERIENCE
Q&A



LET'S START WITH WHAT YOU ASKED US TO DO

THE ASK

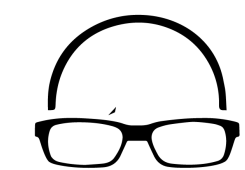
OUR APPROACH



LET'S START WITH WHAT YOU ASKED US TO DO

THE ASK

OUR APPROACH



THE ASK

DELIVER A NEW SET OF CREATIVE CONCEPTS
FOR THE 2017 U.S. OPEN DIGITAL EXPERIENCE
THAT **PUSHES THE ENVELOPE** FROM WHERE WE ARE TODAY



**DELIVER A NEW SET OF CREATIVE CONCEPTS
FOR THE 2017 U.S. OPEN DIGITAL EXPERIENCE
THAT **PUSHES THE ENVELOPE** FROM WHERE WE ARE TODAY**

**STORYTELLING VIA BOLD IMAGERY,
DATA VISUALIZATION, AND RICH CONTENT**

**ROBUST SCORING EXPERIENCE WITH
FULLY INTEGRATED SCORECARD FEATURING STATS,
HIGHLIGHTS, RELATED CONTENT, VIDEO PROMPTS, ETC.**

SOCIAL INTEGRATION / SOCIAL TREND EXPERIENCE



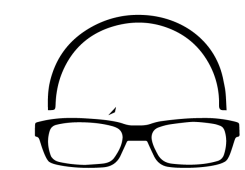
THE ASK

OUR APPROACH



NOW LET'S LOOK AT OUR APPROACH

THE ASK
OUR APPROACH
CONCEPT A. THE STORYLINE



LET'S TALK ABOUT OUR TYPICAL DESIGN PROCESS



FULL DESIGN ENGAGEMENT

**STAKEHOLDER INTERVIEWS
USER INTERVIEWS
COMPETITIVE ANALYSIS
DATA ANALYSIS
CREATIVE BRAINSTORMING
HEAVY SKETCHING
RESEARCH
REQUIREMENTS GATHERING
UX DESIGN
CREATIVE DESIGN
PROTOTYPING
USER TESTING
TECHNICAL FEASIBILITY ANALYSIS
LEGAL / CONTRACTUAL ANALYSIS
COLLABORATION**



THIS EXERCISE

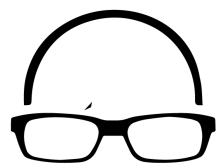
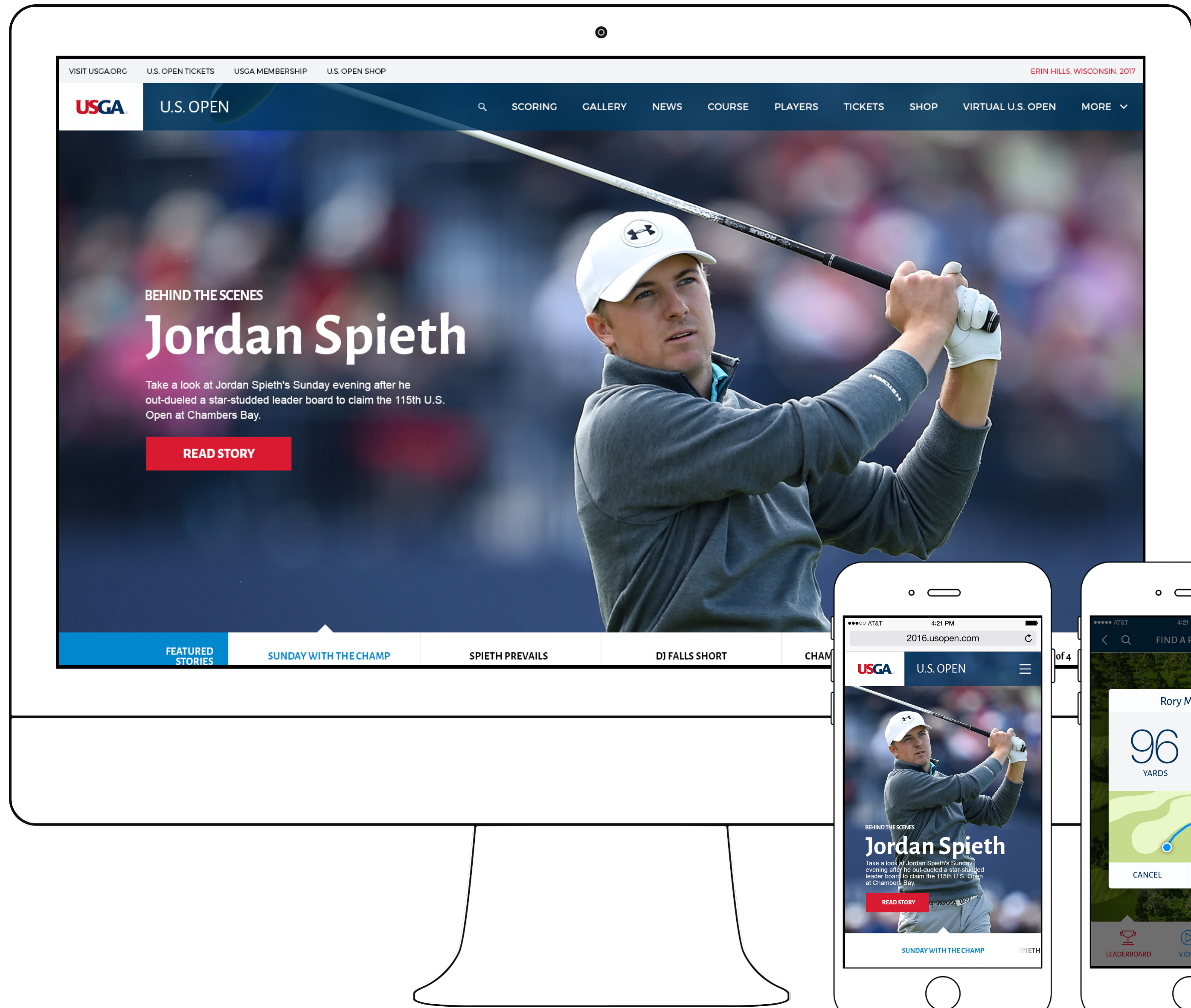
CREATIVE BRAINSTORMING
HEAVY SKETCHING
CREATIVE DESIGN

ONE WEEK



**BEFORE WE BEGIN, LET'S LOOK AT SOME
QUICK CREATIVE CONCEPTS WE INCLUDED
WITH OUR INITIAL RFP RESPONSE**





**BUT FOR THIS REQUEST WE
WERE ABLE TO PUSH
THINGS A LITTLE FURTHER**



**TO HELP FOCUS OUR
EFFORT, WE CREATED A
PERSONA TO TARGET:**



MEET STANLEY





PERSONA
STANLEY MILLER

LAWYER

\$170,000 SALARY

15 YEARS OF EXPERIENCE AT VENERATED LAW FIRMS

IVY EDUCATED

37 YEARS OLD

AVID GOLF FAN. PLAYED IN HIGH SCHOOL AND COLLEGE. STILL PLAYS RECREATIONALLY WITH COLLEAGUES.

TECH AFFINITY: MEDIUM

USES COMPUTER FOR EMAIL, WEB BROWSING, AND DOCUMENT CREATION IN THE OFFICE. USES COMPUTER, TABLET, AND SMARTPHONE FOR FANTASY SPORTS AND VIDEO STREAMING ENTERTAINMENT FOR LEISURE.

BEHAVIOR

MODERATELY FAMILIARIZED WITH TECHNOLOGY THOUGH OFFICE WORK, FANTASY SPORTS, AND HIS CHILDREN. USES IT DAILY. KNOWS AND USES WEB SERVICES FOR INFORMATION AND STREAMING CONTENT LIKE SPORTS REPLAYS.

GOALS

"I CAN ACCESS VERY DEEP CONTENT FROM OTHER SPORTS ON ALL OF MY DEVICES. I ENJOY THE U.S. OPEN AND I'D LOVE TO BE ABLE TO ENGAGE WITH IT ON THE SAME LEVEL."

- **QUICK ACCESS TO LEADERBOARD**
- **VIEW MISSED OR PREVIOUS BROADCASTS**
- **COMMUNICATE WITH FRIENDS / FANS**

CHALLENGES

HEAVY PROFESSIONAL RESPONSIBILITIES FORCE HIM TO ENGAGE WITH GOLF ON HIS SCHEDULE, NOT THE USGA'S.

WANTS A MOBILE SOLUTION FOR ENGAGING WITH THE EVENT.

WANTS IMMEDIATE UPDATES ON EXCITING NEWS.



THE ASK
OUR APPROACH
CONCEPT A. THE STORYLINE



LET'S LOOK AT OUR FIRST CONCEPT

OUR APPROACH
CONCEPT A: THE STORYLINE
CONCEPT B: THE EXPERIENCE



THE STORYLINE



FILTER

FAVORITES

HIGHLIGHTS BY LEXUS

SOCIAL

PM

GA
Open2017

worthy facts on Jordan
n's performance so far.
itter.com/agnHH1TQgK

1 - 17 Jun 2017

255 228

y outdrove the pack on
th hole by 20 yards.
itter.com/adhSj3TJJx

1 - 17 Jun 2017

255 228

02:59 PM

SPIETH
BIRDIES 14

Watch the amazing 25 foot
putt that saved his lead

VIDEO

SPONSOR

ROLEX

Timeline Provided by Rolex

ROLEX.COM

03:30 PM LIVE


LEADERBOARD


SEE FULL LEADERBOARD

FAV	POS	NAME	TO PAR	THRU
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☆	T2	Louis Oosthuizen	-4	14
☆	T2	Dustin Johnson	-4	13

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ROLEX.COM >

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02:51 PM02:59 PM03:09 PMLIVE

USGA PARTNERS



U.S. OPEN

- TECHNOLOGY AT THE U.S. OPEN
- SITE MAP
- TERMS & CONDITIONS
- PRIVACY POLICY
- CONTACT US
- VISIT USGA.ORG

SCORING

- LEADER BOARDS
- GROUPINGS & STARTING TIMES
- COURSE STATISTICS
- PLAYER STATISTICS

CHAMPIONSHIP INFO

- KNOW BEFORE YOU GO
- VIEWING SCHEDULE
- USGA MEMBER CLUBHOUSE
- COMMUNITY ACTIVITIES

USGA MOBILE APPS



JOIN THE CONVERSATION



FILTER

FAVORITES

HIGHLIGHTS BY LEXUS

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VIDEO

9 PM

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02:59 PM

SPONSOR

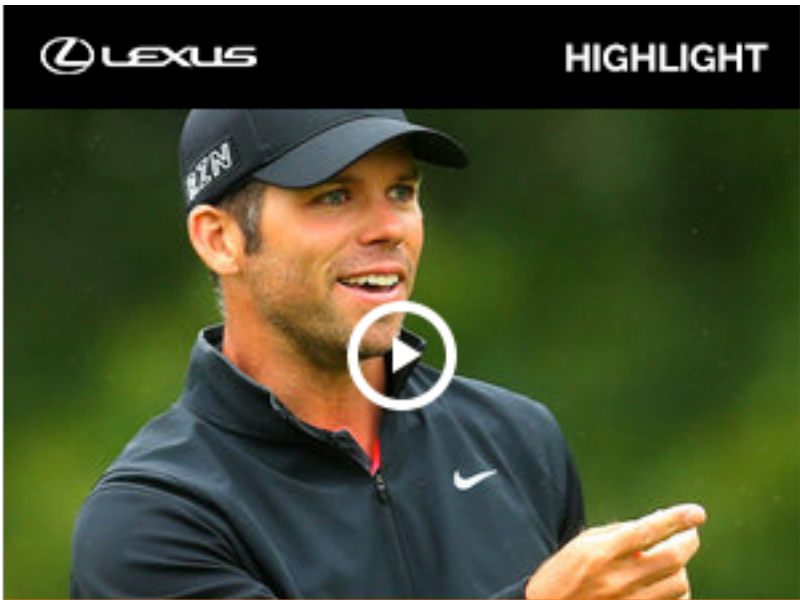


Timeline Provided by Rolex

ROLEX.COM >

03:09 PM

LEXUS HIGHLIGHT



CASEY EAGLES
8TH HOLE

37-year-old made eagle at
No. 8 and opened the back
nine with four birdies.


READ MORE >

Highlight Provided by Lexus

LEXUS.COM >

03:21 PM

03:30 PM LIVE




LEADERBOARD

SEE FULL LEADERBOARD >

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LIVE

 **TIMELINE**

THURSDAY

FRIDAY

SATURDAY

6 AM

8 AM

10 AM

2 PM

4 PM

6 PM

8 PM

10 PM

SUNDAY

FILTER

FAVORITES

HIGHLIGHTS BY LEXUS

SHOP

SOCIAL

02:01 PM



U.S. OPEN TWEET LEADERBOARD

@JordanSpieth

4.5K



@Louis Oosthuizen

3.8K



@Dustin Johnson

2.3K



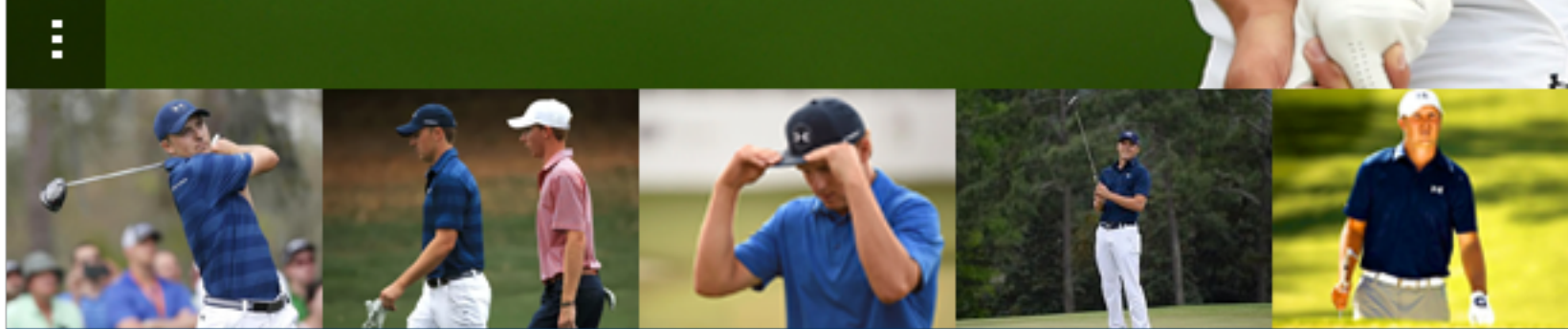
MORE >

GALLERY

02:11 PM

JORDAN SPIETH

BROWSE THE PHOTO GALLERY >



SOCIAL

02:20 PM



OVERVIEW

@JordanSpieth

245

Mentions

759

@USOpen

1.5K

Retweets

23%

@RoryMcilroy

25K

Followers

17%

MORE >

INFO

02:32 PM

WILLETT'S DRIVE VS. THE PACK

HOLE 9 STATS >

50%



28%

HOLE 9

PAR 4
292 YARDS

01:53 PM

02:01 PM

02:11 PM

02:20 PM

02:32 PM

VIDEO

9 PM

PIETH
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SPONSOR

ROLEX

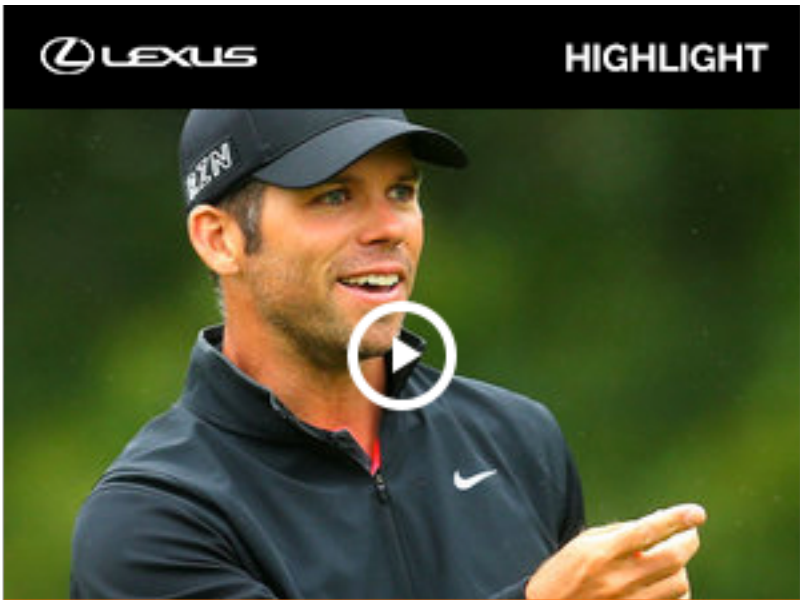


Timeline Provided by Rolex

ROLEX.COM >

LEXUS

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8TH HOLE

37-year-old made eagle at
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READ MORE >

Highlight Provided by Lexus

LEXUS.COM >

03:30 PM

LIVE



LEADERBOARD

SEE FULL LEADERBOARD >

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VIDEO

9 PM

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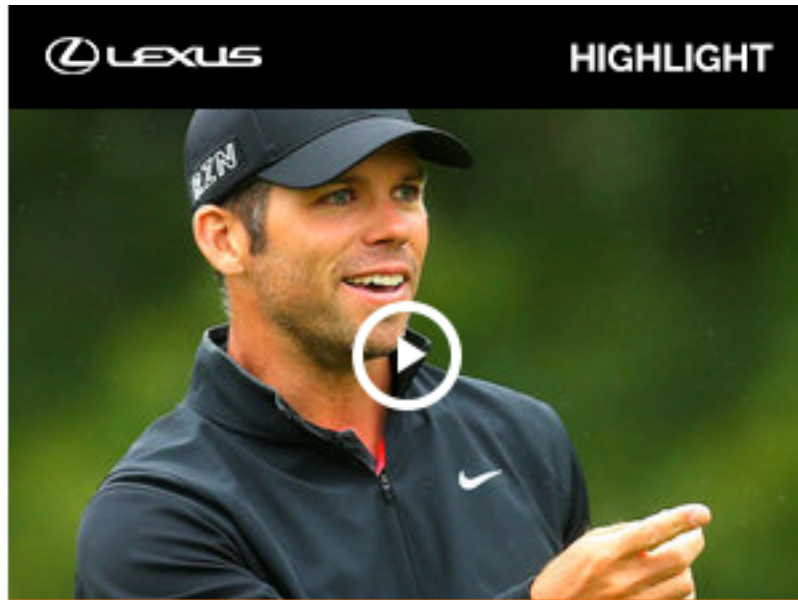
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03:30 PM LIVE



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02:59 PM

03:09 PM

03:21 PM

LIVE

LEADERBOARD

SHOW ONLY FAVORITES

FAV	POS	COUNTRY	NAME	TODAY	THRU	TOTAL	R1	R2	R3	R4	TOTAL
★	1		Jordan Spieth	-3	14	-5	66	66			181
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☆	T4		Danny Willett	-1	11	-3	69	71			173
☆	T4		Lee Westwood	-1	13	-3	71	71			182
☆	T4		Paul Casey	-2	6	-3	66	72			139
☆	7		J.B. Holmes	-1	8	-3	68	72			163
★	T8		Matthew Fitzpatrick	-1	14	-3	71	71			189
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☆	T8		Daniel Berger	-1	9	-1	68	68			141
☆	12		Jason Day	-1	8	-1	74	71			142
☆	13		Rory McIlroy	-1	6	-1	69	74			143



DUSTIN JOHNSON ★

SCORECARD

STATS

PHOTOS & VIDEOS

VIEW DUSTIN'S TIMELINE >

ROUND	1	2	3	4	5	6	7	8	9	OUT	10	11	12	13	14	15	16	17	18	IN	PAR	TOTAL
1	3	3	3	5	4	6	3	3	3	33	5	2	3	4	3	3	3	5	5	33	-6	66
2	4	3	4	4	4	5	4	3	3	34	4	3	4	3	3	4	4	4	4	33	-5	67
3	4	3	3	4	4	5	3	3	4	33	4	3	3	4						14	-5	47
4	SUNDAY																				4	
PAR (72)	4	4	3	5	4	5	4	3	4	36	5	3	4	4	3	4	4	4	5	36	36	36



EAGLES
Rank: T4



BIRDIES
Rank: T3



PARS
Rank: 3



BOGEYS
Rank: 27



D. BOGEYS +
Rank: T73

LEADERBOARD

SHOW ONLY FAVORITES

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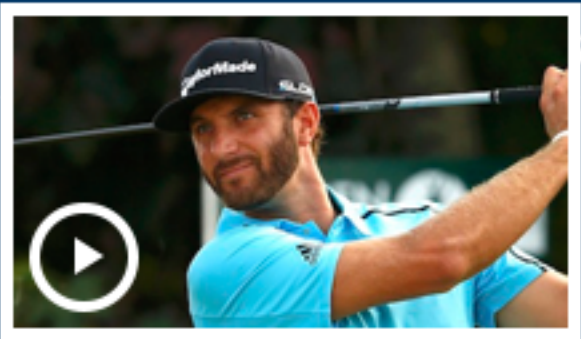


DUSTIN JOHNSON ★

SCORECARD

STATS

PHOTOS & VIDEOS



DUSTIN'S TIMELINE >

ROUND	1	2	3	4	5	6	7	8	9	OUT	10	11	12						PAR	TOTAL		
1	3	3	3	5	4	6	3	3	3	33	5	2	3	4	3	3	3	5	33	-6	66	
2	4	3	4	4	4	5	4	3	3	34	4	3	4	3	3	4	4	4	4	33	-5	67
3	4	3	3	4	4	5	3	3	4	33	4	3	3	4						14	-5	47
4	SUNDAY																			4		
PAR (72)	4	4	3	5	4	5	4	3	4	36	5	3	4	4	3	4	4	4	5	36	36	36

0

EAGLES
Rank: T4

19

BIRDIES
Rank: T3

27

PARS
Rank: 3

3

BOGEYS
Rank: 27

0

D. BOGEYS +
Rank: T73

LEADERBOARD

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DUSTIN JOHNSON



SCORECARD

STATS

PHOTOS & VIDEOS

VIEW DUSTIN'S TIMELINE

ROUND

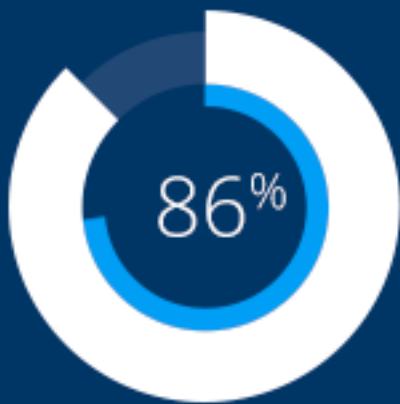
1

2

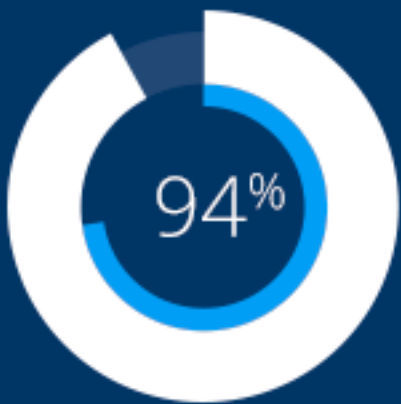
3

4

TOTAL



FAIRWAYS HIT 12/18
VS FIELD AVG. 71.43%



GREENS HIT 17/18
VS FIELD AVG. 71.78%

297Y
269Y

AVG. DRIVING DIST.
VS FIELD (#2)

1.72
1.81

AVG. PUTTS/HOLE
VS FIELD (#4)

GROUP: 2

LONGEST PUTT: 27 FEET

DATE OF BIRTH: JUNE 22, 1984, (AGE 31)

LONGEST DRIVE: 386 YARDS

PLACE OF BIRTH: COLUMBIA, SC, USA

LONGEST DRIVE HOLES WON: 3 12 6

PRO SINCE: 2007

CLOSEST TO THE PIN: 4 INCHES

MAJOR CHAMPIONSHIPS: NONE

CLOSEST TO THE PIN HOLES WON: 4

LEADERBOARD

SHOW ONLY FAVORITES

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DUSTIN JOHNSON ★

SCORECARD

STATS

PHOTOS & VIDEOS

VIEW DUSTIN'S TIMELINE >



Watch johnson's amazing tee shot on the eighth hole



VIDEO

9 PM
SPIETH
BIRDIES 14
ch the amazing 25 foot
that saved his lead



02:59 PM

SPONSOR

ROLEX



Timeline Provided by Rolex
ROLEX.COM >

03:09 PM

LEXUS

HIGHLIGHT



CASEY EAGLES
8TH HOLE

37-year-old made eagle at
No. 8 and opened the back
nine with four birdies.

READ MORE >

Highlight Provided by Lexus
LEXUS.COM >

03:21 PM



03:30 PM

LIVE



LEADERBOARD

SEE FULL LEADERBOARD >

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LIVE

FILTER

FAVORITES

HIGHLIGHTS BY LEXUS





Check items below to show them on the timeline.

CONTENT

- ☒ ALL
- ☒ VIDEOS
- ☒ STORIES
- ☒ HIGHLIGHTS
- ☒ SOCIAL
- ☒ INFOGRAPHICS
- ☒ GALLERIES
- ☒ LEADERBOARD UPDATES
- ☒ MERCHANDISE

PLAYERS

Search Player

- ☒ ALL
- ☒  DUSTIN JOHNSON
- ☒  JORDAN SPIETH
- ☒  LEE WESTWOOD
- ☒  DANNY WILLETT



02:59 PM

SPONSOR

ROLEX



Timeline Provided by Rolex
ROLEX.COM >

03:09 PM

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LEXUS.COM >

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LIVE

VIDEO

9 PM

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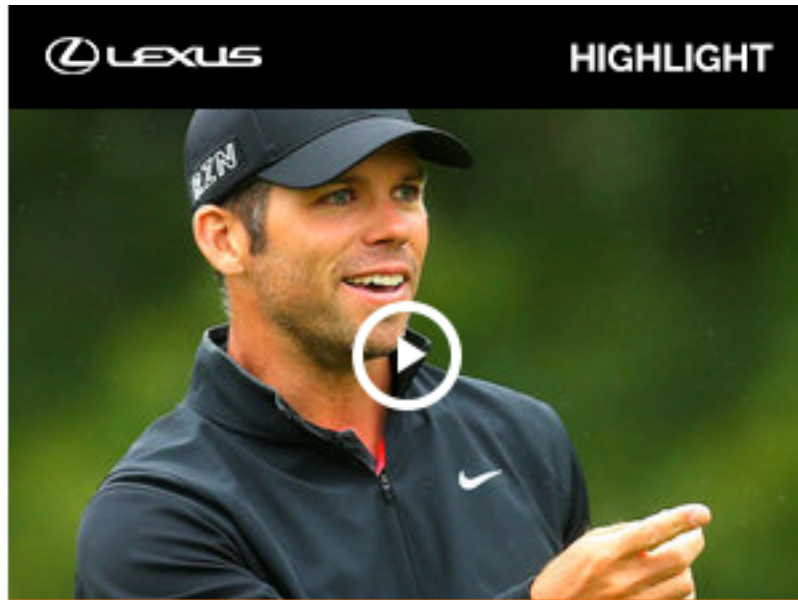
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ROLEX.COM >

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02:59 PM

03:09 PM

03:21 PM

LIVE

FILTER

FAVORITES

HIGHLIGHTS BY LEXUS

STORY

02:40 PM


LOUIS OOSTHUIZEN REACTS

Louis Oosthuizen reacts after chipping in for birdie on the 14th hole during Saturday's round of the U.S. Open.

READ MORE >




SOCIAL

02:51 PM

 **USGA**
#U.S.Open2017




Noteworthy facts on Jordan Spieth's performance so far.
pic.twitter.com/agnHH1TQgK

3:19 PM - 17 Jun 2017

  255  228

Casey outdrove the pack on the 14th hole by 20 yards.
pic.twitter.com/adhSj3TJJx

3:19 PM - 17 Jun 2017


  255  228

VIDEO

02:59 PM

SPIETH BIRDIES 14

Watch the amazing 25 foot putt that saved his lead



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LOUIS OOSTHUIZEN REACTS

Louis Oosthuizen reacts after chipping in for birdie on the 14th hole during Saturday's round of the U.S. Open.

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Noteworthy facts on Jordan Spieth's performance so far.
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Casey outdrove the pack on the 14th hole by 20 yards.
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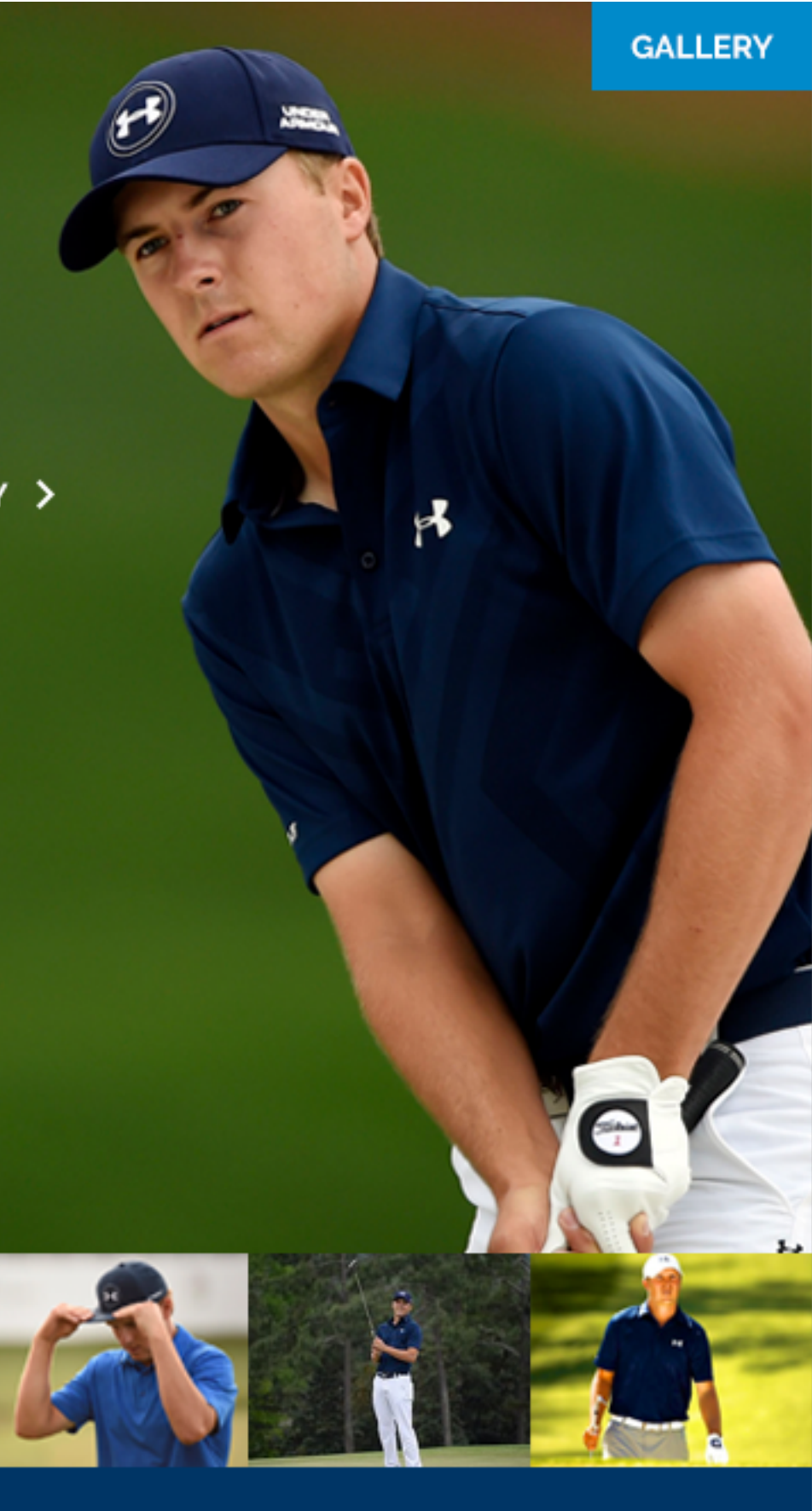


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INFOGRAPHIC

02:32 PM

WILLETT'S DRIVE VS. THE PACK

HOLE 9 STATS >

50%



22%

28%

HOLE 9

PAR 4
292 YARDS

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INFOGRAPHIC

HOLE 9 STATS

AVERAGE SCORE: 3.8

93%

FAIRWAYS IN REGULATION

76%

GREENS IN REGULATION

DRIVES

Average Drive: 340 Yards




Longest Drive: 372 Yards
JORDAN SPIETH

PUTTS

Average Putts: 1.3

Longest Putt: 25 Feet
RORY MCILROY

PERFORMANCE

PLAYER	R1	R2	R3	R4	AVG
 JORDAN SPIETH	3	3	4	5	3.75
 RORY MCILROY	4	4	4	3	3.74
 DANNY WILLETT	4	4	3	3	3.75

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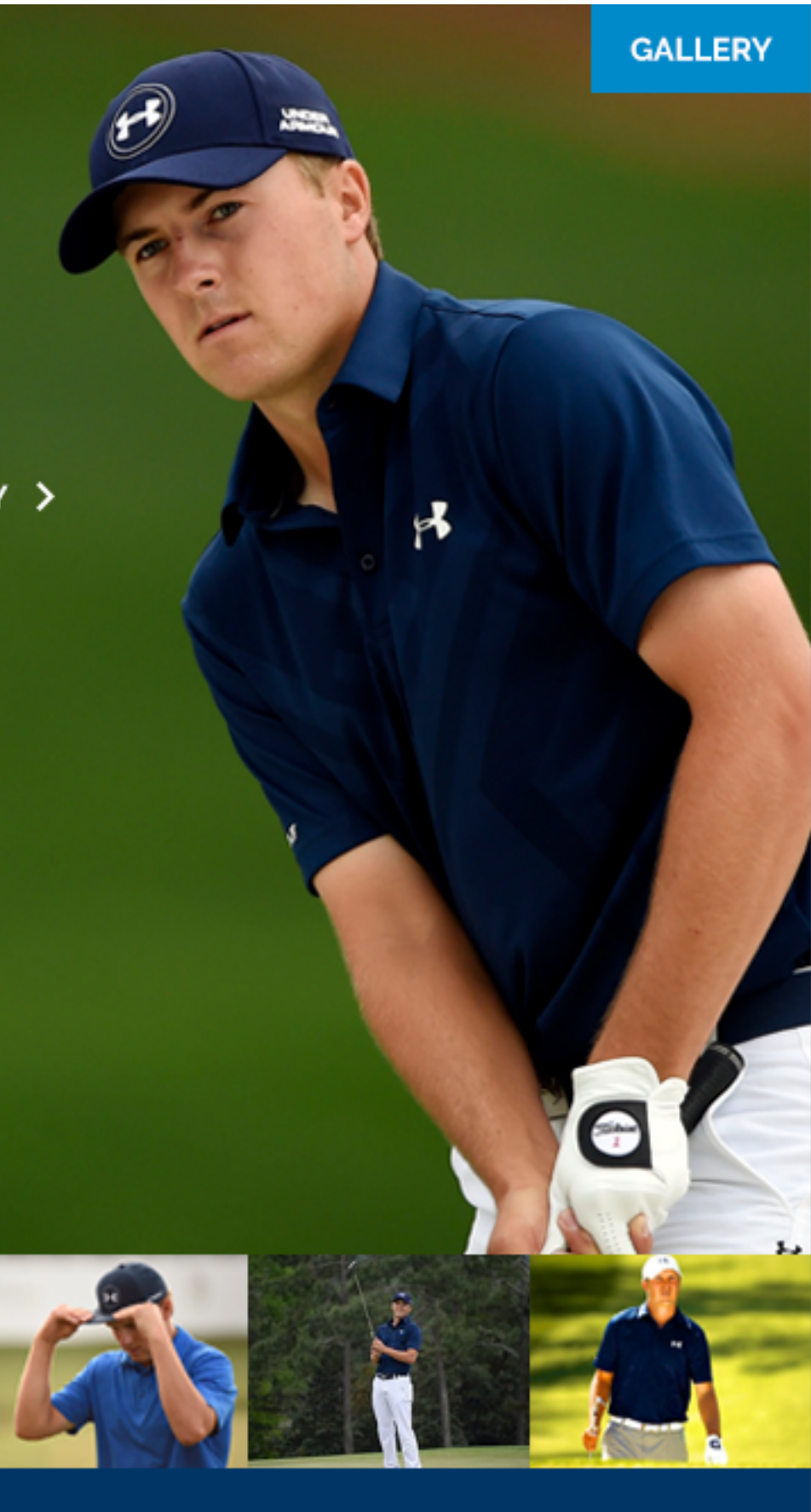


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U.S. OPEN 2017
ERIN HILLS, ERIN, WIS. JUN 15-18

TIMELINE

QUALIFYING

SCORING

COURSE

PLAYERS

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U.S. OPEN TWEET LEADERBOARD

@JordanSpieth

4.5K



@Louis Oosthuizen

3.8K



@Dustin Johnson

2.3K



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JORDAN SPIETH

BROWSE THE PHOTO GALLERY >



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PAR 4
292 YARDS

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02:20 PM



TIMELINE

THURSDAY

FRIDAY

SATURDAY

6 AM

8 AM

10 AM

12 PM

4 PM

6 PM

8 PM

10 PM

SUNDAY





U.S. OPEN 2017
ERIN HILLS, ERIN, WIS. JUN 15-18

TIMELINE

QUALIFYING

SCORING

COURSE

PLAYERS

CHAMPIONSHIP INFO

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THURSDAY

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SATURDAY

6 AM

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SUNDAY

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POLO FOR
WOMEN

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@JordanSpieth

4.5K



@Louis Oosthuizen

3.8K



@Dustin Johnson

2.3K



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@JordanSpieth

Jun 24 - Jun 31



Smylie Kaufman

@SmylieKaufman

1m

Unreal trip with the boys at Baker's Bay. Love competing in major championships.

@JordanSpieth @RickieFowler
@JustinThomas34

255 228



Pete Pappas

@PetePappas

1m

Jordan Spieth's trainer has a few exercises to help you improve your knee action.

@JordanSpieth

255 228

02:11 PM

JORDAN SPIETH

BROWSE THE PHOTO GALLERY >

GALLERY

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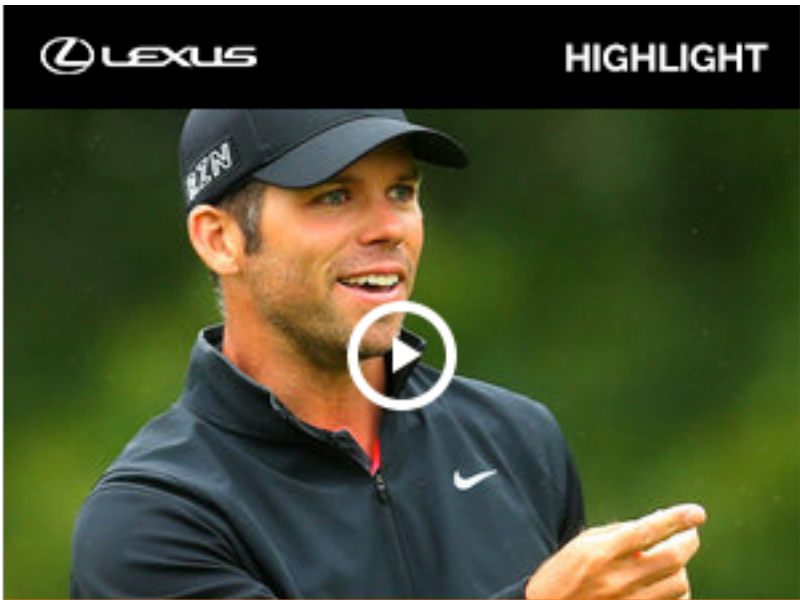


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LEXUS HIGHLIGHT



CASEY EAGLES
8TH HOLE

37-year-old made eagle at
No. 8 and opened the back
nine with four birdies.


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LEADERBOARD

SEE FULL LEADERBOARD >

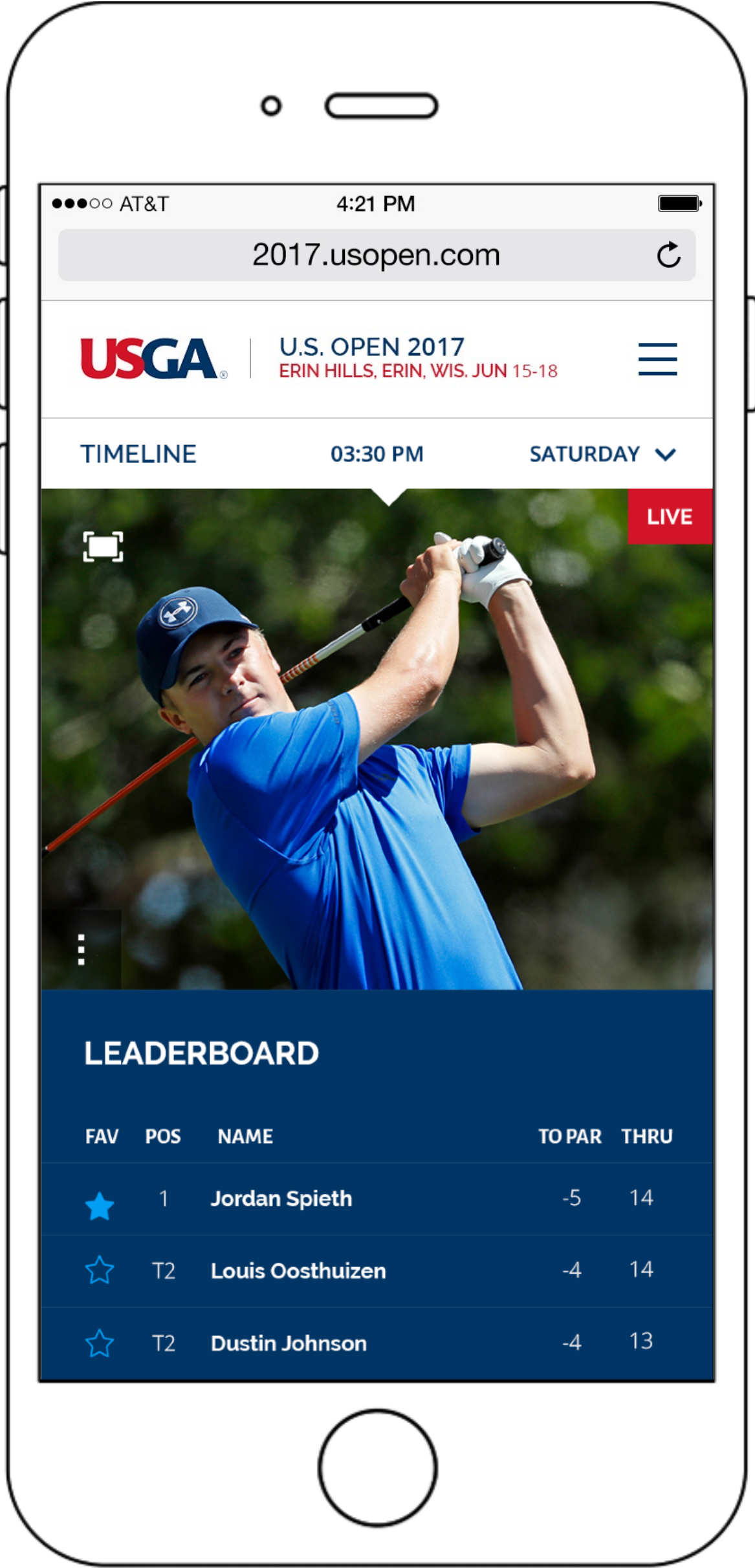
FAV	POS	NAME	TO PAR	THRU
★	1	Jordan Spieth	-5	14
☆	T2	Louis Oosthuizen	-4	14
☆	T2	Dustin Johnson	-4	13

LIVE

**DOES THIS TRANSLATE
WELL TO MOBILE?**



YOU BET.



OUR APPROACH

CONCEPT A: THE STORYLINE

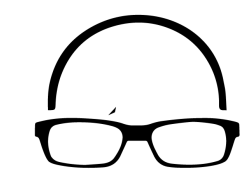
CONCEPT B: THE EXPERIENCE



NEXT, LET'S DISCUSS OUR SECOND, HIGH LEVEL CONCEPT

CONCEPT A: THE STORYLINE
CONCEPT B: THE EXPERIENCE

Q&A



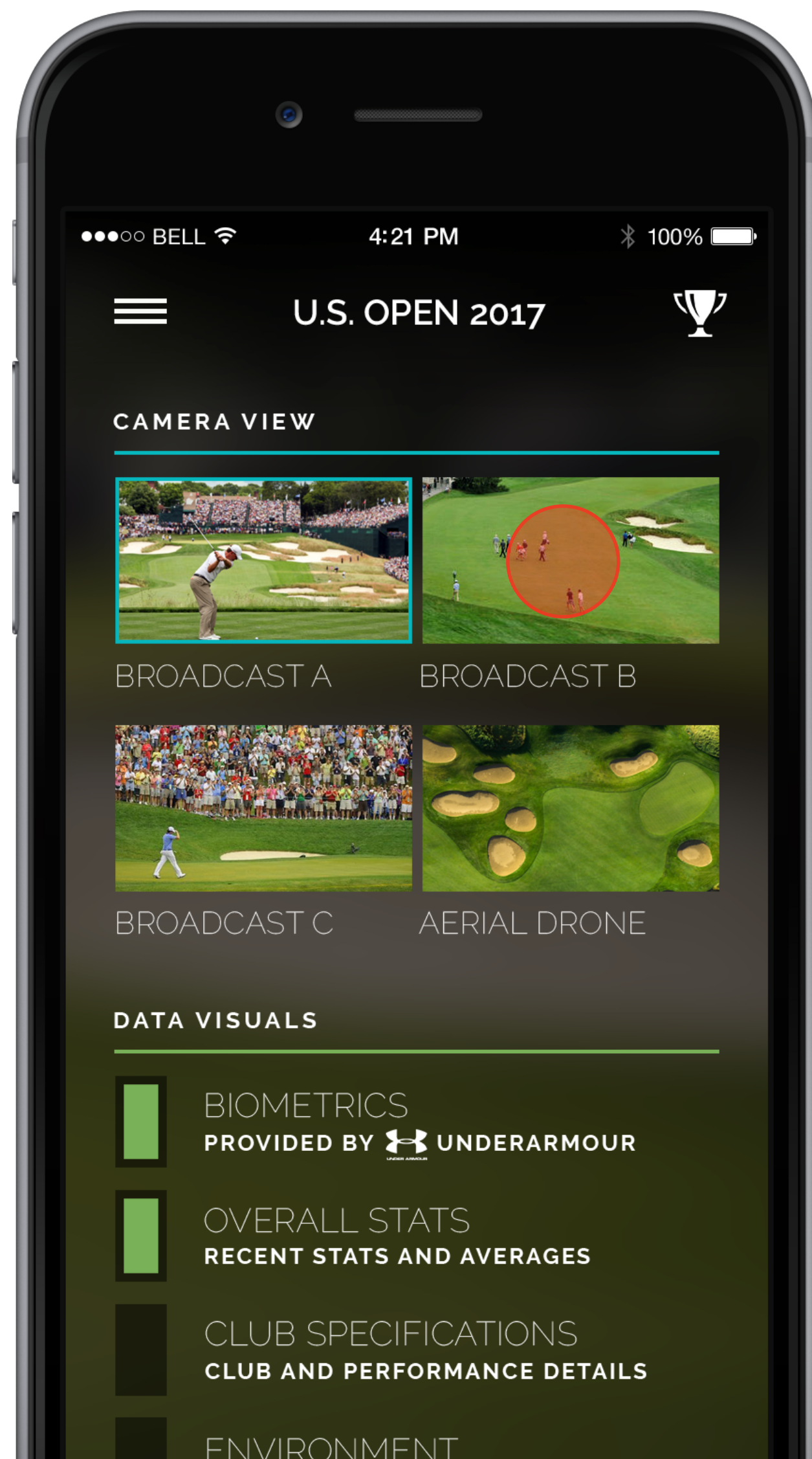
THE EXPERIENCE



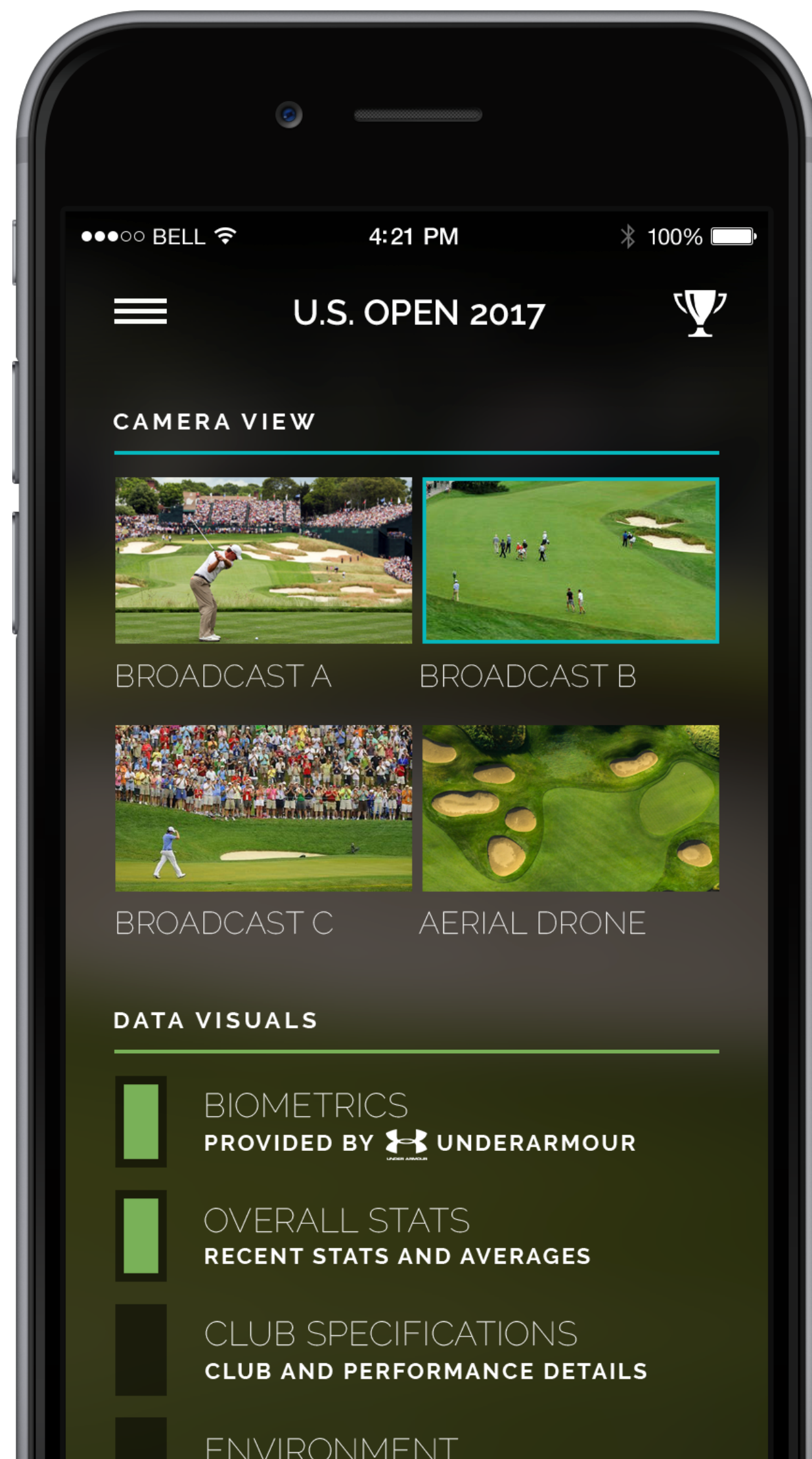
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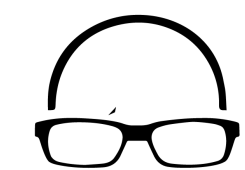
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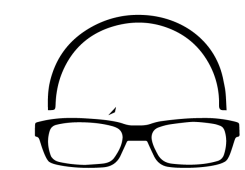


CONCEPT A: THE STORYLINE
CONCEPT B: THE EXPERIENCE
Q&A



TIME FOR QUESTIONS & ANSWERS

CONCEPT B: THE EXPERIENCE
Q&A



Q&A



THANKS.

